## Compassion Australia ACN 001 692 566 Annual report — 30 June 2017

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This is a supplement of the full annual report. For more information please refer to the full annual report, which is available at: www.compassion.com.au/annualreport

# Compassion Australia Directors' report

Compassion Australia is a company limited by guarantee and not having share capital, incorporated and domiciled in Australia. ABN 67 001 692 566.

Your directors present their report on the company for the year ended 30 June 2017.

#### Directors

The following persons were directors of the company at any time during the financial year and up to the date of this report:

Rev J Bond (Chairman of the Board, Board member since 2002)

Mr M Jeffs (Vice Chairman of the Board, Board member since 1995)

Ms M Chua (Secretary of the Board, Board member since 2012)

Mr I Moody (Board member since 2008)

Mr K Medwin (Board member since 2010)

Ms S Valich-Dewhurst (Board member since October 2015)

Mr M McCrindle (Board member since October 2015)

#### Directors' meetings

The below table details the number of directors' meetings held this financial year, as well as the number of meetings attended by each director of the company.

Director	No. of meetings held *	No. of meetings attended
Mr M Jeffs	4	3
Rev J Bond	4	4
Mr I Moody	4	3
Mr K Medwin	4	4
Ms M Chua	4	3
Ms S Valich-Dewhurst	4	3
Mr M McCrindle	4	3

<sup>\*</sup> Reflects the number of meetings held whilst the director was in office.

#### **Objectives**

Compassion's objectives stem from our global 2020 Vision. This vision is aimed at developing the systems and processes needed for future growth, and developing Compassion's four programs to fully realise our mission of releasing children from poverty.

#### Compassion's strategy for achieving our objectives

In financial year 2016-2017, Compassion Australia continued to focus on our overarching goals to:

- Acquire and engage new supporters
- Delight and retain existing supporters
- Revolutionise systems and processes
- Develop people and culture

The Financial year 2017-2018 will see Compassion Australia again focusing on these overarching goals as we remain open to all the opportunities God has for us in the coming years.

# Compassion Australia Directors' report (Continued)

2017 has been a challenging year, due to a combination of factors, most notably:

- Our new customer relationship management system, was introduced two years ago, and the intervening time has been spent introducing and refining it to meet our needs. This has meant some disruption to supporters and the way they interact with their sponsored children and with Compassion..
- The program closure in India this year resulted in a large number of Cancellations; it also has a significant impact in terms of future growth. Opportunities to expand the work of Compassion in India—one of the largest developing nations in the world, where millions of children live in poverty—have been curtailed. While our position in 25 developing nations remains strong and there is great need (and potential for growth) in those nations, our exit from India will be a factor in our growth rate in the immediate future.

Despite these challenges, Compassion Australia remains committed to our Strategic direction for the coming financial years.

For more information please refer to the ministry goals pages within Compassion Australia's annual report for financial year 2016-2017, which can be found at www.compassion.com.au/annualreport

#### **Principal activities**

The principal activity of the company during the course of the financial year was releasing children from poverty in developing countries.

There were no significant changes in the nature of the activities of the company during the year.

#### Review and result of operations

Key results for the year include:

- The operating surplus for the year amounted to \$211,191 (2016 surplus: \$215,637).
- The total income for the year amounted to \$81,033,022 (2016 income: \$78,789,759). This is an increase of 2.85% (2016: 3.64%) in total income for the year. The primary drivers of this increase were increased sponsorship and support.
- The number of beneficiaries grew to 112,905 (2016: 112,843) which represents an increase of 0.05% (2016: 4.25%).
- The cancelation rate for the Child Sponsorship Program was higher during financial year 2016-2017, ending the
  year at 11.52% (2016: 6.95%). This was mainly due to the program closure in India and the continuing
  implementation of our customer relationship management system. It is anticipated that the cancellation rate
  will return to normal levels in the coming years due to the continued commitment of our sponsors and donors.
- Within the year, 20.21% (2016: 19.99%) of the total expenses were spent on administration and fundraising expenses.

Compassion's Board appreciates the continuing dedication of staff, volunteers, advocates and advice of consultants, which has enabled the organisation to maintain a solid financial position.

#### **Environmental regulations**

The company is subject to environmental regulation in respect to ownership of land and buildings. These regulations are those that apply to all land holding businesses and had no significant impact on the operation of the organisation during the financial year.

The directors are not aware of any breaches of environmental regulations.

## **Compassion Australia**

## **Directors' report (continued)**

#### Significant changes in the state of affairs

In the opinion of the directors, there were no significant changes in the state of affairs of the company that occurred during the financial year under review.

#### Likely developments

In the opinion of the directors, the company is likely to pursue its policy of releasing children from poverty in developing countries. It is expected that the company will continue to grow at its rate of ordinary growth.

#### Matters subsequent to the end of the financial year

There has not arisen, in the interval between the end of the financial year and the date of this report, any item, transaction or event of a material and unusual nature that is likely, in the opinion of the directors of the company, to affect significantly the operations of the company, the results of those operations, or the state of affairs of the company in future financial years.

#### **Information on Directors**

#### **Rev J Bond**

Compassion Australia Director since June 2002

#### Experience and expertise

Minister of Religion; International experience in governance and formation with Youth for Christ International, Motor Racing Outreach, Sports and Leisure Ministries; currently serving as South Asia Pacific World Zone leader of Dynamic Church Planting International

#### Other current directorships

Founding Director of Sonlife Ministries Inc

#### Former directorships in the last three years

None

#### Special responsibilities

Chairman of the Board of Directors

#### Mr M Jeffs

Compassion Australia Director since July 1995

#### Experience and expertise

Business involvement in either management or director roles for 40 years

#### Other current directorships

Founder and Director Network Communications Pty Limited and the Australian Christian Channel Pty Limited; Director Southern Cross Institute Pty Limited

#### Former directorships in the last three years

None

#### Special responsibilities

Vice Chairman of the Board of Directors

Member of the Ministry Services Committee

Member of the Board of Directors Compassion International

#### Mr I Moody

Compassion Australia Director since October 2008

### Experience and expertise

Extensive experience in marketing, major event management, strategic planning and cross denominational church engagement.

### Other current directorships

Managing Director of the PreTHINK Pty Ltd group of companies. Director of Darling Downs Tourism and the Toowoomba Chamber of Commerce.

#### Former directorships in the last three years

None

#### Special responsibilities

Member of the Ministry Relations and Supporter Engagement Committee

#### **Compassion Australia**

#### Directors' report (continued)

#### Mr K Medwin

Compassion Australia Director since July 2010

#### Experience and expertise

Managing Director of Rock Property, a residential property investment adviser company; Director of Medkes Unit Trust

#### Other current Directorships

Director of St Michaels Collegiate

#### Former directorships in the last three years

Chairman of Live Free Tassie, a residential drug rehabilitation facility; Chairman of Pathways Tasmania and Ultra 106.5 community radio station; Vice Chair of Common Ground Tasmania

#### Special responsibilities

Member of the Ministry Services Committee

Member of the Executive and Governance Committee

#### Ms M Chua

Compassion Australia Director since October 2012

#### Experience and expertise

Legal practice director

#### Other current Directorships

Managing Director of M 6:8 Legal Pty Ltd

#### Former directorships in the last three years

None

#### Special responsibilities

Secretary of the Board

Member of the Ministry Services Committee

#### Ms S Valich-Dewhurst

Compassion Australia Director since October 2015

#### Experience and expertise

Founder of Monostory, a value driven brand tool enabling organisations and individuals to have a clear voice that is understood across every area of business and life. Over 20 years of industry experience in marketing and communications.

#### Other current Directorships

Director of Christian Media and Arts Australia

## Former directorships in the last three years

Director of Halogen Foundation

#### Special responsibilities

Member of the Ministry Relations and Supporter Engagement Committee

#### Mr M McCrindle

Compassion Australia Director since October 2015

#### Experience and expertise

Founder of McCrindle, an advisory, communications and research company, which count among its clients more than 100 of Australia's largest companies.

#### Other current Directorships

Director McCrindle Research

Non-executive director of Pacific Hills Christian Education

#### Former directorships in the last three years

Director of the Australian Leadership Foundation

## Special responsibilities

Member of the Ministry Relations and Supporter Engagement Committee

# Compassion Australia Directors' report (continued)

#### Members' Guarantee

The company (Compassion Australia) is limited by guarantee. Each member of the company undertakes to contribute to the property of the company in the event of the same being wound up while he/she is a member, or within one year after he/she ceases to be a member.

Each member's contribution covers the payment of the debts and liabilities of the company contracted before he/she ceases to be a member, and the costs, charges and expenses of winding up, and for the adjustment of the rights of the contributories among themselves, provided the required adjustment amount does not exceed one hundred dollars (\$100).

The number of members at 30 June 2017 was seven (and in 2016, seven).

#### Indemnification and insurance of officers

#### Indemnification

The company has agreed to indemnify the following current directors of the company—Mr M Jeffs, Rev J Bond, Mr I Moody, Mr K Medwin, Ms M Chua, Ms S Valich-Dewhurst, and Mr M McCrindle—against all liabilities to another person (other than the company) that may arise from their position as directors of the company. The only exception is where the liability arises out of conduct involving a lack of good faith. The agreement stipulates that the company will meet the full amount of any such liabilities, including costs and expenses.

#### **Insurance Premiums**

Since the end of the previous financial year, the company has paid insurance premiums under an Association Liability Policy. The directors have not included the details of the nature of the liabilities covered or the amount of the premium paid in respect of the Association Liability Policy, as such disclosure is prohibited under the terms of the contract.

#### Auditors' independence declaration

A copy of the auditor's independence declaration, as required under section 60-40 of the Australian Charities and Not-for-profits Commission Act 2012, is set out on page 6.

Signed at Newcastle in accordance with a resolution of the Directors:

lohn Bpnd

Director

27 Ogtober 2017

Mike Jefff

Direct/o

27 Oc**t**ober 2017



# AUDITOR'S INDEPENDENCE DECLARATION UNDER SECTION 60-40 OF THE AUSTRALIAN CHARITIES AND NOT-FOR-PROFIT COMMISSION ACT 2012

#### TO THE DIRECTORS OF COMPASSION AUSTRALIA

I declare that, to the best of my knowledge and belief, during the year ended 30 June 2017 there has been:

- (i) no contraventions of the auditor independence requirements as set out in the *Australian Charities and Not-for-Profit Commission Act 2012* in relation to the audit; and
- (ii) no contraventions of any applicable code of professional conduct in relation to the audit.

Bentleys Brisbane (Audit) Pty Ltd Chartered Accountants

auto Power

P M Power Director Brisbane

27 October 2017





## Compassion Australia ACN 001 692 566 Financial report — 30 June 2017

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This financial report covers Compassion Australia as an individual entity. The financial report is presented in Australian currency.

Compassion Australia is a company limited by guarantee and not having share capital, incorporated and domiciled in Australia. Its registered office and principal place of business is:

#### Compassion Australia

30 Warabrook Boulevard, Warabrook NSW 2304

A description of the nature of the company's operations and its principal activities is included in the directors' report on page 1, which is not part of this financial report.

The financial report was authorised for issue by the directors on the date that the directors' declaration was signed. The directors have the power to amend and reissue the financial statements.

# Compassion Australia Statement of profit and loss and other comprehensive income

For the year ended 30 June 2017

	Notes	2017 \$	<b>2016</b> \$
Revenue from continuing operations	2	81,018,199	78,702,564
Other income	2	14,823	87,195
Program expenses		(52,461,103)	(51,338,150)
Program support expenses		(8,792,271)	(8,431,441)
Local program expenses		(2,517,128)	(2,150,778)
Administration expenses		(5,539,759)	(5,561,804)
Fundraising expenses		(10,795,820)	(10,144,665)
Advocacy expenses		(715,750)	(947,284)
Operating surplus/(deficit)	3,4	211,191	215,637
Other comprehensive income	_	-	<u>-</u>
Total comprehensive income for the year	_	211,191	215,637
Total comprehensive income for the year is attributable to: Compassion Australia	_	211,191	215,637

# Compassion Australia Statement of financial position

As at 30 June 2017

	Notes	2017 \$	2016 \$
ASSETS		*	*
Current assets			
Cash and cash equivalents	5	13,580,797	14,870,565
Other receivables	6	1,270,290	1,150,457
Total current assets	_	14,851,087	16,021,022
Non-current assets			
Property, plant and equipment	7	10,347,778	10,237,273
Investment properties	8	1,400,876	1,464,526
Intangible assets	9	1,966,508	2,009,059
Total non-current assets	_	13,715,162	13,710,858
Total assets	_	28,566,249	29,731,880
LIABILITIES			
Current liabilities			
Trade and other payables	10	11,574,654	12,975,593
Provisions	11	221,474	136,985
Total current liabilities	_	11,796,128	13,112,578
Non-current liabilities			
Provisions	11	336,634	397,006
Total non-current liabilities	_	336,634	397,006
Total liabilities	_	12,132,762	13,509,584
Net assets	_	16,433,487	16,222,296
Equity			
Retained earnings	_	16,433,487	16,222,296
Total equity	=	16,433,487	16,222,296

The above statement of financial position should be read in conjunction with the accompanying notes.

# Compassion Australia Statement of changes in equity

For the year ended 30 June 2017

	Retained earnings \$	Total equity \$
Balance at 30 June 2015	16,006,659	16,006,659
Total comprehensive income for the year ended 30 June 2016	215,637	215,637
Balance at 30 June 2016	16,222,296	16,222,296
Total comprehensive income for the year ended 30 June 2017	211,191	211,191
Balance at 30 June 2017	16,433,487	16,433,487

The above statement of changes in equity should be read in conjunction with the accompanying notes.

# Compassion Australia Statement of cash flows

For the year ended 30 June 2017

	Notes	2017 \$	2016 \$
Cash flows from operating activities			
Receipts (inclusive of goods and services tax)		80,674,816	78,448,429
Payments in the course of operations (inclusive of goods and services tax)		(81,237,557)	(75,628,007)
Interest Expense		(166)	
Net cash inflow/ (outflow) from operating activities	12(a)	(562,907)	2,820,422
Cash flows from investing activities			
Interest received		358,843	399,483
Proceeds from sale of plant and equipment		-	-
Payments for property, plant and equipment		(603,347)	(267,691)
Payments for Intangibles	-	(482,357)	(1,485,238)
Net cash inflow (outflow) from investing activities	-	(726,861)	(1,353,446)
Cash flows from financing activities			
Repayment of borrowings		-	-
Interest paid		-	
Net cash inflow (outflow) from financing activities	-	-	
Net increase (decrease) in cash held		(1,289,768)	1,466,976
Cash at the beginning of the financial year	. <del>-</del>	14,870,565	13,403,589
Cash at the end of the financial year	12(b)	13,580,797	14,870,565

The above statement of cash flows should be read in conjunction with the accompanying notes.

# Compassion Australia Notes to the financial statements

30 June 2017

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## Note 1 Summary of significant accounting policies

#### (a) Basis of preparation

These general purpose financial statements have been prepared in accordance with the Australian Accounting Standards: Reduced Disclosure Requirements, other authoritative pronouncements of the Australian Accounting Standards Board, Australian Accounting Interpretations and the Australian Charities and Not-for-profits Commission Act 2012, the Charitable Fundraising Act 1991, the Charitable Collections Act 1946 (WA) and the Australian Council for International Development (ACFID) Code of Conduct.

#### Compliance with Australian Accounting Standards: Reduced Disclosure Requirements

The financial statements are general purpose financial statements that have been prepared in accordance with Australian Accounting Standards – Reduced Disclosure Requirements of the Australian Accounting Standards Board (AASB) and the Australian Charities and Not-for-profits Commission Act 2012 under AASB 1053: "Application of Tiers of Australian Accounting Standards." The company is a non-for-profit entity for financial reporting purposes under Australian Accounting Standards.

The financial statements of Compassion Australia comply with the Australian Accounting Standards: Reduced Disclosure Requirements as issued by Australian Accounting Standards Board (AASB) as they pertain to not-for-profit entities. Australian Accounting Standards set out accounting policies that the AASB has concluded would result in financial statements containing relevant and reliable information about transactions; events and conditions. Material accounting policies adopted in the preparation of these financial statements are presented below and have been consistently applied unless stated otherwise.

The financial statements, except for the cash flow information, have been prepared on an accruals basis and are based on historical costs, modified where applicable, by the measurement at fair value of selected non-current assets, financial assets and financial liabilities. The amounts presented in the financial statements have been rounded to the nearest dollar.

#### Critical accounting estimates

The preparation of the financial statements requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the company's accounting policies. The major estimates and judgments are as follows:

Estimation of useful lives of assets – the estimate of useful lives and related depreciation and amortisation charges are considered annually by the directors and adjusted if required to reflect changes in the useful life of assets. Details of useful life assessments are detailed in Note 1(g).

Impairment of assets – the directors determine annually whether there are any indicators of impairment by evaluating conditions applicable to financial and non-financial assets. If an impairment trigger exists, the recoverable amount of the asset is determined as either fair value less costs to sell or value-in-use calculations. Details of useful life assessments are detailed in Note 1(i).

Employee benefits – As discussed in Note 1(j), the liability for employee benefits expected to be settled more than 12 months from the reporting date are recognised and measured at the present value of the estimated future cash flows to be made in respect of all employees at the reporting date. In determining the present value of the liability, estimates of attrition rates and pay increases are taken into account.

#### (b) Taxation

The company, being a Public Benevolent Institution, is currently exempt from income tax under Section 50-5, Item 1.1 of the *Income Tax Assessment Act 1997*.

#### (c) Foreign currency translation

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in profit or loss, except when they are deferred in equity as qualifying cash flow hedges and qualifying net investment hedges or are attributable to part of the net investment in a foreign operation.

#### (d) Acquisitions of assets

The historical cost method of accounting is used for all acquisitions of assets. Cost is measured as the fair value of the assets given up or liabilities undertaken at the date of acquisition plus incidental costs directly attributable to the acquisition.

Where settlement of any part of cash consideration is deferred, the amounts payable in the future are discounted to their present value as at the date of the acquisition. The discount rate used is the incremental borrowing rate, being the rate at which a similar borrowing could be obtained from an independent financier under comparable terms and conditions.

#### (e) Revenue recognition

Revenues are recognised at fair value of the consideration received net of the amount of goods and services tax (GST) payable to the Australian Tax Office (ATO).

#### Sponsorships and donations

Sponsorship income is recognised in the period in which it is received in cash contributions. Donation income is recognised in the period in which it is received. To allow for supporter's best intentions, Compassion processes Cheques received by mail up to 7 business days after the 30<sup>th</sup> June into the previous year to allow for legitimate posted items post marked pre 30 June.

#### Endowment operations and undesignated funds

Income from endowment operations and undesignated funds is recognised in the period in which it is received.

#### Sale of non-current assets

The net profit arising from non-current asset sales is included as other income at the date control of the asset passes to the buyer, usually when an unconditional contract of sale is signed. The gain or loss on disposal is calculated as the difference between the carrying amount of the asset at the time of disposal and the net proceeds on disposal.

#### Interest revenue

Interest revenue is recognised as it accrues.

#### (f) Property, plant and equipment

#### Freehold property

Freehold land and buildings are recorded at cost less accumulated depreciation. Freehold land and buildings that have been contributed at no cost or for nominal cost are valued and recognised at the fair value of the asset at the date it is acquired.

#### Plant and equipment

Plant and equipment are measured on the cost basis and are therefore carried at cost less accumulated depreciation and any accumulated impairment losses. In the event the carrying amount of plant and equipment is greater than the estimated recoverable amount, the carrying amount is written down immediately to the estimated recoverable amount and impairment losses are recognised either in profit or loss or as a revaluation decrease if the impairment losses relate to a revalued asset. A formal assessment of recoverable amount is made when impairment indicators are present (refer to Note 1(i) for details of impairment).

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the company and the cost of the item can be measured reliably. All other repairs and maintenance are recognised as expenses in profit or loss in the financial period in which they are incurred.

Plant and equipment that have been contributed at no cost or for nominal cost are recognised at the fair value of the asset at the date it is acquired.

#### (g) Depreciation

Land is not depreciated. Depreciation on other assets is calculated using the straight-line method to allocate their cost or revalued amounts, net of their residual values, over their estimated useful lives. The expected useful lives are as follows:

	2017
Buildings	50 years
Motor Vehicles	5 years
Office Furniture and equipment	5-10 years
Computer equipment	3-6 years

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at the end of each reporting period.

Where items of plant and equipment have separately identifiable components which are subject to regular replacement, those components are assigned useful lives distinct from the item of plant and equipment to which they relate.

Gains and losses on disposals are determined by comparing proceeds with the carrying amount. These gains or losses are recognised in profit or loss in the period in which they arise. When revalued assets are sold, amounts included in the revaluation surplus relating to that asset are transferred to retained surplus.

#### (h) Investment property

Investment property, principally comprising freehold land and buildings, is held for long-term rental yields and is not occupied by the company. Investment property is stated at historical cost less depreciation. Land is not depreciated. Depreciation is calculated using the straight-line method to allocate the cost over the useful life of the buildings. The expected life of the building is 10 years.

### (i) Impairment of assets

Assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash inflows which are largely independent of the cash inflows from other assets or groups of assets (cash-generating units). Non-financial assets that suffered impairment are reviewed for possible reversal of the impairment at each reporting date.

#### (j) Employee benefits

Wages, salaries and annual leave

Liabilities for wages and salaries, including non-monetary benefits and annual leave expected to be settled within 12 months of the reporting date are recognised in other creditors in respect of employees' services up to the reporting date and are measured at the amounts expected to be paid when the liabilities are settled.

#### Long service leave

The liability for long service leave expected to be settled within 12 months of the reporting date is recognised in the provision for employee benefits and is measured in accordance with 'wages, salaries and annual leave' above. The liability for long service leave expected to be settled more than 12 months from the reporting date is recognised in the provision for employee benefits and measured as the present value of expected future payments to be made in respect of services provided by employees up to the reporting date. Consideration is given to expected future wage and salary levels, experience of employee departures and periods of service.

#### (k) Cash and cash equivalents

For cash flow statement presentation purposes, cash and cash equivalents includes cash on hand, deposits held at call with financial institutions, term deposits, and other short-term, highly liquid investments that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value.

#### (I) Goods and services tax

Revenues, expenses and assets are recognised net of the amount of goods and services tax (GST), unless the amount of GST incurred is not recoverable from the Australian Tax Office (ATO). In these circumstances, the GST is recognised as part of the cost of acquisition of the asset or as part of an item of the expense.

Receivables and payables are stated with the amount of GST included. The net amount of GST recoverable from, or payable to, the ATO is included as a current asset or liability in the statement of financial position.

Cash flows are included in the statement of cash flows on a gross basis. The GST components of cash flows arising from investing and financing activities which are recoverable from, or payable to, the ATO are classified as operating cash flows.

#### (m) Trade and other receivables

Trade receivables are recognised initially at fair value and subsequently measured at amortised cost, less provision for doubtful debts. The majority of trade receivables are for the prepayment of supporter group trips to Compassion projects overseas. These receivables are invoiced under specific payment terms which are settled before the goods and services are provided. All other trade receivables are expected to be settled no more than 30 days from the date of recognition.

Collectability of trade receivables is reviewed on an ongoing basis. Debts which are known to be uncollectible are written off. A provision for doubtful receivables is established when there is objective evidence that the company will not be able to collect all amounts due according to the original terms of receivables. The amount of the provision is the difference between the asset's carrying amount and the present value of estimated future cash flows, discounted at the original effective interest rate. Cash flows relating to short-term receivables are not discounted if the effect of discounting is immaterial. The amount of the change in the provision is recognised in the statement of profit and loss and other comprehensive income.

#### (n) Trade and other payables

These amounts represent liabilities for goods and services provided to the company prior to the end of financial year which are unpaid. The amounts are unsecured and are usually paid within 30 days of recognition.

## (o) Intangibles

Significant costs associated with software acquired are deferred and amortised on a straight-line basis over the period of their expected benefit and are classified as a finite life intangible asset. Software is amortised over a 3 to 5 year period, beginning once the asset is configured and available for use by the organisation.

## Note 2 Revenue and other income

Note 2 Revenue and other income		
	2017	2016
	\$	\$
Revenue from continuing operations		
Sponsorships and donations	80,641,562	78,355,094
Interest received	376,637	347,470
	81,018,199	78,702,564
Other income		
Gifting policies	-	-
Other income	14,823	87,195
	14,823	87,195
	,	
Total Revenue and other income	81,033,022	78,789,759
	02/000/022	. 0,. 00,. 00
Note 3 Expenses		
F	2017	2016
Operating surplus/(deficit) includes the following specific expenses:	\$	\$
Employee benefits expense	11,611,289	11,564,731
Interest expense	166	
Depreciation and amortisation expense	1,081,400	939,062
		·
Note 4 Auditor's Remuneration		
During the year the following fees were paid or payable for services provided by the audi	tors:	
	2017	2016
Audit services:	\$	\$
Audit and review of financial reports	29,500	29,500
Taxation services	-	-
Other services	-	-
	29,500	29,500
Note 5 Cash and cash equivalents		
·	2017	2016
	\$	\$
Cash on hand	43,040	19,770
Cash at bank and cash equivalent assets	13,537,757	14,850,795
·	13,580,797	14,870,565
	,, -	, -, <del>-</del>

## Note 6 Other receivables

	2017	2016
	\$	\$
Other receivables	1,270,290	1,150,457

These amounts generally arise from transactions outside the usual operating activities of the Company. Other receivables are unsecured with no collateral obtained. There are no impaired receivables for the Company at 30 June 2017 (2016: Nil).

## Note 7 Property, plant and equipment

(a) Carrying amounts at balance date	2017	2016
	\$	\$
Land at cost	409,490	409,490
Buildings		
At cost	10,145,684	10,145,684
Less: Accumulated depreciation	(1,209,913)	(1,011,338)
Buildings	8,935,771	9,134,346
Total land and buildings	9,345,261	9,543,836
Motor vehicles		
At cost	28,763	28,763
Less: Accumulated depreciation	(28,763)	(26,611)
Motor Vehicles	-	2,152
Office furniture and equipment		
At cost	862,047	409,157
Less: Accumulated depreciation	(151,894)	(95,981)
Office Furniture and Equipment	710,153	313,176
Computer equipment		
At cost	932,319	781,862
Less: Accumulated depreciation	(639,955)	(403,753)
Computer Equipment	292,364	378,109
Total plant and equipment at net book value	10,347,778	10,237,273

## Note 7 Property, plant and equipment (continued)

#### (b) Reconciliation of carrying amounts at the beginning and end of the period

	Land	Buildings	Motor Vehicles	Office Furniture	Computer Equipment	Total
	\$	\$	\$	\$	\$	\$
2017						
Carrying amount opening balance	409,490	9,134,346	2,152	313,176	378,109	10,237,273
Add: additions	-	-	-	452,890	150,457	603,347
Less: carrying amount of disposals/other adjustments	-	-	-	-	-	-
Less: depreciation expense	_	(198,575)	(2,152)	(55,913)	(236,202)	(492,842)
Carrying amount closing balance	409,490	8,935,771	-	710,153	292,364	10,347,778

## Note 8 Investment properties

	2017 \$	<b>2016</b> \$
At Cost		
Opening balance at 1 July	1,464,526	1,528,176
Less: carrying amount of disposals	-	-
Depreciation	(63,650)	(63,650)
Closing balance at 30 June	1,400,876	1,464,526

#### (a) Valuation basis

Investment properties are valued at cost. However, at the end of each reporting period the directors update their assessment of the fair value of each property, taking into account the most recent independent valuations, to ensure that this is not significantly different to the book value.

#### (b) Leasing arrangements

Investment properties are currently leased to tenants under monthly operating leases with rentals payable monthly. Minimum lease payments receivable on leases of investment properties are as follows:

	2017	2016
Minimum lease payments under non-cancellable operating leases of investment	\$	\$
properties not recognised in the financial statements are receivable as follows:		

Within one year -

#### (c) Sale of Investment property

Early in Financial year 2017-2018 Compassion agreed to sell one of their investment properties. The results of this sale will be shown in the 2017-2018 financial report.

## Note 9 Intangible assets

	<b>2017</b> \$	<b>2016</b> \$
Software at cost	2,769,938	2,287,581
Accumulated amortisation	(803,430)	(278,522)
Carrying amount closing balance	1,966,508	2,009,059

## Note 10 Trade and other payables

	2017 \$	2016 \$
	•	ř
Current		
Trade Creditors	94,273	184,248
Annual leave	920,332	928,153
Rostered Day Off	66,682	-
Accruals	10,480,799	11,835,920
Holding fund	12,568	27,272
Total trade and other payables	11,574,654	12,975,593
Note 11 Provisions		
Note 11 Provisions	2017	2016
	\$	2016 \$
Current	·	•
Long service leave	221,474	136,985
Total	221,474	136,985
Non- Current		
Long service leave	336,634	397,006
Total	336,634	397,006
Analysis of total provisions:		
	2017	2016
	\$	\$
Opening balance as at 1 July	533,991	483,277
Additional provisions raised during the year	103,912	73,618
Amounts used	(79,795)	(22,904)
Balance as at 30 June	558,108	533,911

#### **Employee Provisions**

Employee provisions represent amounts accrued for long service leave.

The current portion for this provision includes the total amount accrued for long service leave entitlements that have vested due to employees having completed the required period of service. Based on past experience, the company does not expect the full amount of long service leave balances classified as current liabilities to be settled within the next 12 months. However, these amounts must be classified as current liabilities since the company does not have an unconditional right to defer the settlement of these amounts in the event employees wish to use their leave entitlement.

The non-current portion for this provision includes amounts accrued for long service leave entitlements that have not yet vested in relation to those employees who have not yet completed the required period of service.

#### Note 12 Statement of cash flows information

## (a) Reconciliation of excess/(shortfall) of revenue over expenditure from ordinary activities to net cash inflow from operating activities

	2017	2016
	\$	\$
Excess/(shortfall) of revenue over expenditure	211,191	215,637
Add/ (less) items classified as investing/financing activities:		
Interest received	(358,843)	(399,483)
Add/ (less) non-cash items:		
Net (Profit) on sale of non-current assets	-	47,074
Depreciation and amortisation	1,081,400	939,062
Net cash provided by continuing activities before change in assets and liabilities	933,748	802,290
Change in assets and liabilities during the financial year:		
(Increase)/ decrease in receivables and derivative financial instruments	(119,833)	(81,781)
(Decrease)/increase in accounts payable and other provisions	(1,376,822)	2,099,913
Net cash provided by/ (used in) operating activities	(562,907)	2,820,422

#### (b) Reconciliation of cash and cash equivalents

For the purposes of the Statement of Cash flows, cash includes cash on hand, cash at bank, on demand deposits at call and deposits, term deposits and other short-term, highly liquid investments that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value (net of outstanding bank overdrafts). Cash as at the end of the financial year as shown in the statement of cash flows is reconciled in the statement of financial position as follows:

	2017	2016
	\$	\$
Cash and cash equivalent assets (note 5)	13,580,797	14,870,565

# Note 13 Additional disclosures required by the Charitable Fundraising Act 1991 and the Charitable Fundraising Regulations 1993

#### **Fundraising appeals**

Fundraising appeals conducted during the year consisted of:

Promotion of sponsorship of needy children including:

- Public meetings
- Conventions
- Paid advertising
- Compassion magazine
- Concerts
- Advocates
- Internet

# NOTE 13 Additional disclosures required by the Charitable Fundraising Act 1991 and the Charitable Fundraising Regulations 1993 (continued)

## Details of aggregate gross income and total expenses of fundraising appeals

	2017 \$	2016 \$
Income from fundraising	•	·
Donations and gifts- monetary & non-monetary	80,507,357	78,184,408
Legacies & bequests	139,853	192,786
	80,647,210	78,377,194
Less: Total cost of fundraising appeals		
Fundraising costs	(10,795,820)	(10,144,665)
Net surplus obtained from fundraising appeals	69,851,390	68,232,529
Other income		
Interest, life insurance and other income	385,812	412,565
Gross income	81,033,022	78,789,759
dross income	01,033,022	70,703,733
Statement showing how funds received were applied to charitable purposes		
This was applied to charitable purposes in the following manner:		
Programme expenditure	63,770,502	61,920,369
Administration	5,539,759	5,561,804
Advocacy	715,750	947,284
	70,026,011	68,429,457
Total expenditure	80,821,831	78,574,122
Surplus/(Loss)	211,191	215,637

## Comparison of monetary figures and percentages:

	Total cost of fundraising	Gross income from fundraising	%
2017	\$10,795,820	\$80,647,210	13%
2016	\$10,144,665	\$78,377,194	13%

	Net surplus from fundraising	Gross income from fundraising	%
2017	\$69,851,390	\$80,647,210	87%
2016	\$68,232,529	\$78,377,194	87%

	Total cost of services	Total expenditure	%
2017	\$63,770,502	\$80,821,831	79%
2016	\$61,920,369	\$78,574,122	79%

	Total cost of services	Total income received	%
2017	\$63,770,502	\$81,033,022	79%
2016	\$61,920,369	\$78,789,759	79%

Note 14 Funds movements schedule

For the year ended June 30, 2017	Opening Balance	Income	Transfers	Expenses	Surplus / (Deficit)	Closing Balance
Child Development	3,046,203	59,291,408	(15,501,879)	44,424,987	-635,458	2,410,745
Child Survival Program	985,906	1,488,248	(385,974)	881,299	220,975	1,206,881
Christmas Fund	11,369	2,473,268	(247,327)	2,175,000	50,941	62,310
Gifts	53,649	3,124,421	-	3,033,887	90,534	144,183
Living Sponsorship	1,293,879	60,019	-	-	60,019	1,353,898
CIV Fund	2,086,922	13,332,184	(3,464,174)	9,990,317	-122,307	1,964,615
Relief	4,227	144,887	(14,489)	5,491	124,907	129,134
Unsponsored Children	10,934	248,824	(65,192)	125,878	57,754	68,688
Future Fund	2,669,849	-	817,256	558,035	259,221	2,929,070
Operating Fund	2,830,263	330,162	18,952,015	19,010,421	271,756	3,102,019
Endowment Operations	2,759,351	46,259	-	-	46,259	2,805,610
LDP	448,328	240,855	(24,085)	493,387	-276,617	171,711
Bibles	747	143,218	(37,523)	62,689	43,006	43,753
Indigenous (Necessitous circumstances	20,669	-	-	20,669	(20,669)	-
Indigenous (PBI)	•	109,269	(28,628)	39,771	40,870	40,870
Total	16,222,296	81,033,022	-	80,821,831	211,191	16,433,487

For the year ended June 30, 2016	Opening Balance	Income	Transfers	Expenses	Surplus / (Deficit)	Closing Balance
Child Development	3,000,387	60,542,609	(15,708,663)	44,788,130	45,816	3,046,203
Child Survival Program	1,203,191	1,571,330	(129,939)	1,658,676	(217,285)	985,906
Christmas Fund	4,427	2,407,713	(240,771)	2,160,000	6,942	11,369
Gifts	219,174	3,010,208	-	3,175,733	(165,525)	53,649
Living Sponsorship	975,440	318,439	-	-	318,439	1,293,879
CIV Fund	2,033,805	9,465,368	(2,533,219)	6,879,032	53,117	2,086,922
Relief	2,573	55,234	(5,523)	48,057	1,654	4,227
Unsponsored Children	3,639	371,676	(99,795)	264,586	7,295	10,934
Future Fund	2,506,382	-	807,294	643,827	163,467	2,669,849
Operating Fund	2,645,966	361,204	17,983,798	18,160,705	184,297	2,830,263
Endowment Operations	2,688,456	70,895	-	-	70,895	2,759,351
LDP	658,960	471,391	(52,728)	629,295	(210,632)	448,328
Bibles	14,882	67,514	-	81,649	(14,135)	747
Indigenous	49,377	76,178	(20,454)	84,432	(28,708)	20,669
Total	16,006,659	78,789,759	-	78,574,122	215,637	16,222,296

### Note 15 Related party transactions

#### **Directors**

The names of each person who held the position of Director of the company during the financial year are:

Dr J Bond

Mr M Jeffs

Mr I Moody

Mr K Medwin

Ms M Chua

Mr M McCrindle

Ms S Valich-Dewhurst

	2017	2016
There were transactions with directors during the year as follows:	\$	\$
Mr M Jeffs – For television advertising	8,976	19,976
Mr I Moody – For venue hire	-	584
Mr M McCrindle – For research services	1,170	13,550
Ms S Valich-Dewhurst – For Christian media development and collaboration	35,365	-

The above transactions were performed on arm's length commercial terms and conditions.

## Note 16 Key management personnel compensation

#### **Directors**

The directors act in an honorary capacity and do not receive any remuneration from the company.

Key management personnel are those persons with the authority and responsibility for planning, directing and controlling the activities of the entity during the relevant financial year. Compensation includes the following staff:

Rev T Hanna (CEO)

Mrs B McQuillan (Director: Prayer)

Mrs D Adams (Executive Director: Ministry Services)

Mr D Ward (Director: Ministry Improvement and Technology)

Mr B Dodd (Executive Director: Finance)
Mrs S Johnson (Manager: Human Resources)

Mr J Harris (Manager: Projects)

Mr P Mergard (Manager: Strategies and Tactics) Mr D Zammit (Director: Supporter Ministries)

Mr J Kirk (Manager: Marketing)

Mr M Darvas (Manager: Communications and Creative)

Mr B Cannings (Area Manager: South East)

Mr A Holland (Executive Director: Ministry Relationships)
Mr R Re Vries (Manager: Technology Enablement)
Ms J Daly (Executive Director: Supporter Engagement)

Mr A Conomos (Area Manager: North East) Mr D Gock (Area Manager: Sydney Metropolitan)

Mrs M French (Area Manager: West) Mr J Horn (Executive Advisor)

 2017
 2016

 \$
 \$

 Total Key Management Personnel Compensation
 2,154,609
 2,142,813

## Note 17 Financial risk management

Compassion's financial instruments consist mainly of deposits with banks, receivables and payables, derivative instruments and borrowings.

The carrying amounts for each category of financial instruments, measured in accordance with AASB 139 as detailed in the accounting policies to these financial statements, are as follows:

	Note	2017	2016
		\$	\$
Financial assets			
Cash on hand, at bank and cash equivalents	5	13,580,797	14,870,565
Accounts receivable and other debtors	6	1,270,290	1,150,457
Total financial assets		14,851,087	16,021,022
Financial liabilities			
Financial liabilities at amortised cost:			
<ul> <li>accounts payable and other payables</li> </ul>	10	11,574,654	12,975,593
- borrowings			<u>-</u>
Total financial liabilities		11,574,654	12,975,593

#### **Fair Value Disclosures**

The company does not measure any other assets or liabilities at fair value on a recurring basis after initial recognition. The carrying amount of financial assets and financial liabilities as disclosed in the statement of financial position and notes to the financial statements approximates their fair value.

#### **Note 18 Necessitous Circumstances Fund**

The Compassion Australia Necessitous Circumstances Fund is a 4.1.3 public fund for relief of persons in Australia in Necessitous circumstances in Accordance with subdivision 30B of the Income Tax Assessment Act 1997.

As at 30 June 2016, a decision was made by the directors of Compassion Australia to close down the Compassion Australia Necessitous Circumstances Fund. During the course of the 2017 year the remaining funds held within this fund were used for the purposes in which they were raised – to provide relief for Children in Australia in necessitous circumstances. By the 30<sup>th</sup> June 2017 the remainder of the funds in the Compassion Australia Necessitous Circumstances Fund had been used and the fund was subsequently closed.

The Australia Tax Office will be notified of the closure of this fund in the coming months.

## **Note 19 Commitments and Contingencies**

#### (a) Capital commitments

Capital expenditure contracted for at the report date but not recognised as liabilities is as follows: \$752,700 (2016: Nil)

		2017	2016
		\$	\$
(b)	Future Lease Commitments		
	Lease Payable:		
	Within one year	322,484	247,577
	Greater than one year but less than five years	347,627	218,636
		670,111	466,213

#### (c) Contingent Assets

#### **Members Guarantee**

The company (Compassion Australia) is limited by guarantee. Each member of the company undertakes to contribute to the property of the company in the event of the same being wound up while he/she is a member, or within one year after he/she ceases to be a member.

Each member's contribution covers the payment of the debts and liabilities of the company contracted before he/she ceases to be a member, and the costs, charges and expenses of winding up, and for the adjustment of the rights of the contributories among themselves, provided the required adjustment amount does not exceed one hundred dollars (\$100).

The number of members at 30 June 2017 was seven (and in 2016, seven).

(d) Contingent Liabilities		
The company has no contingent liabilities at 30 June 2017 (2016: nil)	Nil	Nil

# Compassion Australia Directors' declaration

In the directors' opinion:

- (a) the financial statements and notes set out on pages 7 to 26 are in accordance with the *Australian Charities and Not-for-profits Commission Act 2012*, including:
  - (i) complying with Australian Accounting Standards Reduced Disclosure Requirements and other mandatory professional reporting requirements; and
  - (ii) giving a true and fair view of the company's financial position as at 30 June 2017 and of its performance for the financial year ended on that date; and
- (b) there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.

This declaration is made in accordance with a resolution of the directors in accordance with section 60.15 (2) of the Australian Charities and Not-for-profits Commission Regulation 2013

John Bond Director

Mike Jeff Director

Newcastle 27 October 2017



## INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF COMPASSION AUSTRALIA

### Report on the Audit of the Financial Report

### **Auditor's Opinion on the Financial Report**

We have audited the financial report of Compassion Australia (the "Company"), which comprises the statement of financial position as at 30 June 2017 and the statement of profit or loss and other comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, notes comprising a summary of significant accounting policies and other explanatory information, and the director's declaration.

In our opinion the financial report of the Company is in accordance with Division 60 of the *Australian Charities and Not-for-Profit Commission Act 2012*, including:

- (i) giving a true and fair view of the Company's financial position as at 30 June 2017 and of its performance for the year then ended; and
- (ii) complying with Australian Accounting Standards and Division 60 of the *Australian Charities and Not-for-Profits Commission Regulations 2013.*

#### **Basis for Opinion**

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Report* section of our report. We are independent of the Company in accordance with the ethical requirements of the Australian Professional and Ethical Standards Board's APES 110 *Code of Ethics for Professional Accountants* (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Responsibilities of the Directors for the Financial Report

The directors of the Company are responsible for the preparation and fair presentation of the financial report in accordance with Australian Accounting Standards and the *Australian Charities and Non-for-Profits Commission Act 2012* and for such internal control as the directors determine is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

In preparing the financial report, the directors are responsible for assessing the ability of the Company to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Company or to cease operations, or have no realistic alternative but to do so.

The directors are responsible for overseeing the company's financial reporting process.







## INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF COMPASSION AUSTRALIA

### Auditor's Responsibilities for the Audit of the Financial Report

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial report.

As part of an audit in accordance with Australian Auditing Standards, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial report, whether
  due to fraud or error, design and perform audit procedures responsive to those risks,
  and obtain audit evidence that is sufficient and appropriate to provide a basis for our
  opinion. The risk of not detecting a material misstatement resulting from fraud is higher
  than for one resulting from error, as fraud may involve collusion, forgery, intentional
  omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit
  procedures that are appropriate in the circumstances, but not for the purpose of
  expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial report or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial report, including the disclosures, and whether the financial report represents the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

## Report on the Requirements of the NSW Charitable Fundraising Act 1991 and NSW Charitable Fundraising Regulation 2008

Opinion on the NSW Charitable Funding Obligations

We have audited the financial report as required by Section 24(2) of the NSW Charitable Fundraising Act 1991. Our procedures included obtaining an understanding of the internal control structure for fundraising appeal activities and examination on a test basis, of evidence supporting compliance with the accounting and associated record keeping requirements for fundraising appeal activities pursuant to the NSW Charitable Fundraising Act 1991 and the NSW Charitable Fundraising Regulations 2008 (Regulations).







## INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF COMPASSION AUSTRALIA

### In our opinion:

- (a) the financial report of Compassion Australia has been properly drawn up, and associated records have been properly kept, during the financial year ended 30 June 2017, in accordance with:
  - (i) sections 20(1), 22(1-2), 24(1-3) of the NSW Charitable Fundraising Act 1991; and
  - (ii) sections 9(6) and 10 of the NSW Charitable Fundraising Regulations 2008.
- (b) the money received as a result of fundraising appeals conducted by the company during the financial year ended 30 June 2017 has been properly accounted for and applied in accordance with the above mentioned Act and Regulations.

#### Responsibilities

The directors of the company are responsible for preparing a financial report that has been properly drawn up, preparing associated records that have been properly kept, and properly accounting for money received in accordance with the *NSW Charitable Fundraising Act 1991* and the *NSW Charitable Fundraising Regulation 2008*.

Our responsibility is to express an opinion based on our audit conducted in accordance with Australian Auditing Standards. The accounting records and data relied upon for the fundraising appeal activities are not continuously audited and do not necessarily reflect after the event accounting adjustments and the normal year-end financial adjustments for such matters as accruals, prepayments, provisioning and valuations necessary for the year-end financial report preparation. The performance of our statutory audit included a review of internal controls for the purpose of determining the appropriate audit procedures to enable an opinion to be expressed on the financial statements. This review is not a comprehensive review of all those systems or of the system taken as a whole and is not designed to uncover all weaknesses in those systems.

Bentleys Brisbane (Audit) Pty Ltd Chartered Accountants

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Bentleys

P M Power Director

Brisbane, 27 October 2017





Compassion Australia
Declaration by Chief Executive Officer
30 June 2017

#### **Declared Opinion**

I, Timothy Hanna, Chief Executive Officer of Compassion Australia declare, in my opinion:

- (a) the financial report, set out on pages 7 to 26, gives a true and fair view of all income and expenditure of Compassion Australia with respect to fundraising appeals;
- (b) the statement of financial position gives a true and fair view of the state of affairs with respect to fundraising appeals conducted by Compassion Australia;
- (c) the provisions of the Charitable Fundraising Act 1991 and the Regulations under that Act and the conditions attached to the authority have been complied with for the year 1 July 2016 to 30 June 2017; and
- (d) the internal controls exercised by Compassion Australia are appropriate and effective in accounting for all income received and applied by Compassion Australia from all of its fundraising appeals.

Timothy Hanna

Chief Executive Officer

27 October 2017